

Message Text

PAGE 01 NATO 04855 081547Z

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ACTION EUR-12

INFO OCT-01 ISO-00 CIAE-00 PM-04 INR-07 L-03 ACDA-05

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FM USMISSION NATO

TO SECSTATE WASHDC 3403

SECDEF WASHDC

INFO OTP WASHDC

DCA WASHDC

MCEB WASHDC

JCS WASHDC

USNMR SHAPE

USCINCEUR

USLOSACLANT

CINCLANT

DIRNSA FT MEADE MD

C O N F I D E N T I A L USNATO 4855

E.O. 11652: GDS

TAGS: ETEL, MARR, NATO

SUBJECT: CONSOLIDATION OF COMMUNICATIONS IN NORFOLK AREA

REFS: A. USNATO 4597, DTG 291729Z AUG 75

B. USNATO 4524, DTG 271440Z AUG 75

SUMMARY. DUTCH APPEALED NICSMA DETERMINATION THAT PHILIPS BID IS NON- COMPLIANT WITH NICS TARE SPECIFICATIONS. CONSEQUENTLY, TARE CONTRACT AWARD DATE WILL BE DELAYED POSSIBLY INTO NOVEMBER 1975. WE UNDERSTAND THAT THE S MAY, AT THE OCTOBER 1975 NATO JOINT C-E COMMITTEE MEETING, PROPOSE CONSOLIDATION OF COMMUNICATIONS IN THE NORFOLK AREA. WE RECOMMEND THAT US MAKE NO PROPOSALS AFFECTING TARE PROGRAMS UNTIL AFTER CONTRACT HAS BEEN SIGNED. END SUMMARY.

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PAGE 02 NATO 04855 081547Z

1. IN REF A WE REPORTED THAT NETHERLANDS DELEGATION HAS APPEALED NICSMA FINDING THAT PHILIPS BID IS NON- COMPLIANT WITH NICS TARE SPECIFICATION. NATO PROCEDURES PROVIDE THREE WEEK PERIOD FOR DISCUSSION AMONG AFFECTED PARTIES TO RESOLVE

PROBLEM. AT END OF THIS PERIOD, DUTCH CAN INITIATE FORMAL DISPUTE PROCEDURES IF THEY ARE NOT SATISFIED WITH OUTCOME OF JOINT DISCUSSIONS.

2. ONE EFFECT OF THIS DEVELOPMENT IS TO DELAY DATE OF NICS TARE CONTRACT AWARD. THIS CONTRACT MAY NOT BE SIGNED PRIOR TO NATO JOINT C-E COMMITTEE (NJCEC) MEETING OCTOBER 23-24, 1975. NICSMAS ALLOCATION OF TIME FOR REMAINING STEPS YIELDS FOLLOWING SCHEDULE:

- A. CONSIDERATION OF DUTCH APPEAL- AUG 28-SEP 18
- B. PRICE EVALUATION- SEP 19- SEP 26
- C. SOURCE SELECTION COMPLETE- SEP 30
- D. CONTRACT NEGOTIATION (5 WEEKS)- OCT 1- NOV 4
- D. CONTRACT AWARD- NOV 4

POSSIBLY SEVERAL STEPS CAN BE COMPRESSED, ESPECIALLY THE PERIOD FOR CONTRACT NEGOTIATION, BUT WE BELIEVE PLANNING SHOULD BE KEYED TO THIS SCHEDULE.

3. WE ARE AWARE OF CURRENT STUDY TO DETERMINE FEASIBILITY OF CONSOLIDATING US AND NATO COMMUNICATIONS IN THE NORFOLK AREA. WE UNDERSTAND THAT IF THE STUDY RESULTS ARE FAVORABLE, THE US INTENDS TO PROPOSE THIS CONSOLIDATION AT THE OCT 1975 NJCEC MEETING. THIS PROPOSAL COULD INVOLVE DELETION OF THE NICS TARE AT SACLANT HEADQUARTERS.

4. IN VIEW OF THE DUTCH APPEAL, THE BURROUGHT INTERVENTION (REF B) AND THE FAVORABLE POSITION OF ANOTHER US BIDDER, WE BELIEVE THAT THE US SHOULD MAKE NO PROPOSALS AFFECTING THE TARE PROGRAM UNTIL AFTER THE CONTRACT IS SIGNED. WE RECOMMEND THAT THE US NEITHER PROPOSE CONSOLIDATION IN THE NORFOLK AREA NOR ANNOUNCE ITS FEASIBILITY UNTIL AFTER THE TARE CONTRACT HAS BEEN SIGNED. ANY RELATED US INITIATIVES PLANNED FOR THE OCT NJCEC MEETING SHOULD BE MADE CONTINGENT UPON CONTRACT AWARD PRIOR TO THE MEETING. BRUCE

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DCA
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JCS
USNMR SHAPE

USCINCEUR
USLOSACLANT
CINCLANT
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